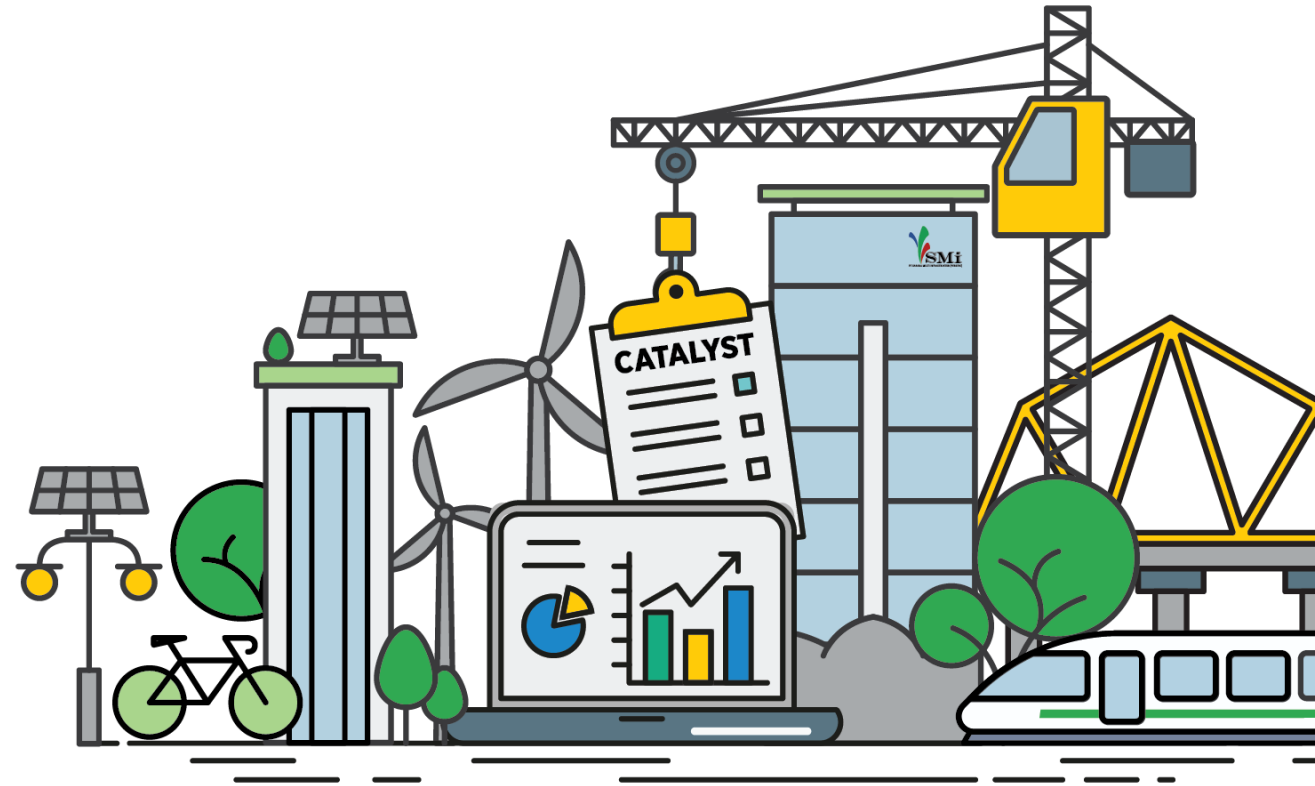


# INVESTOR COMPANY UPDATE

September 2023

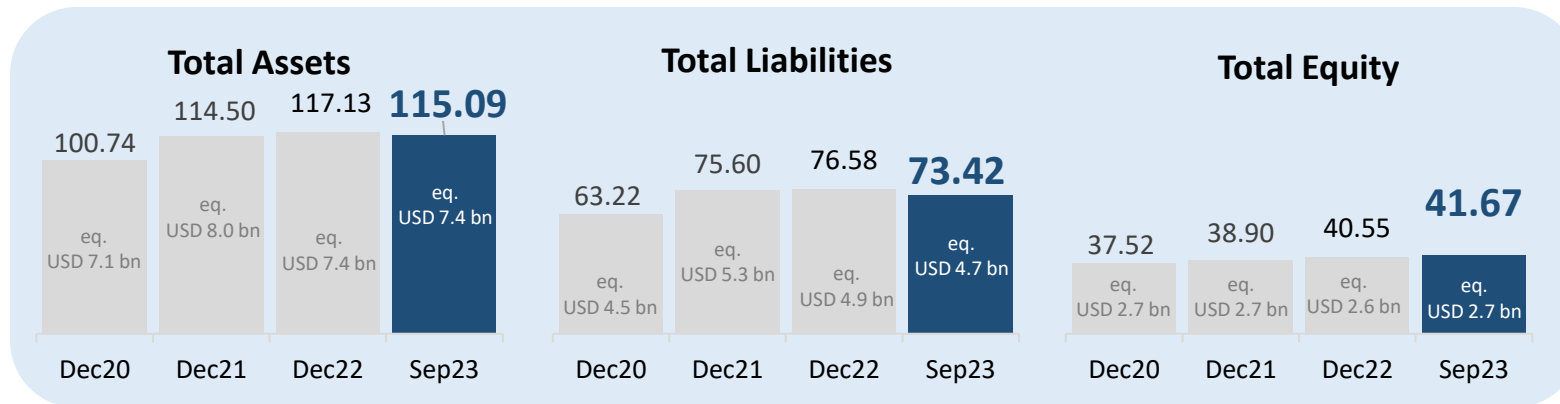
Finance and Investor Relations Division



A leading catalyst in the acceleration on the national infrastructure development

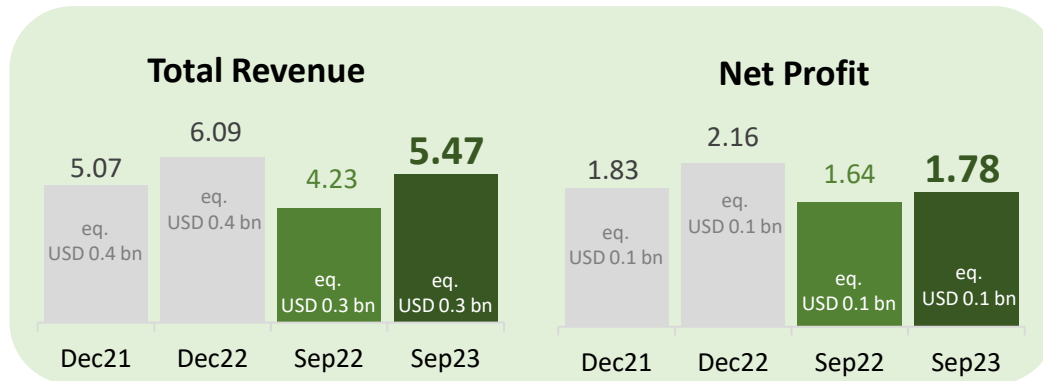
# Financial Highlights

IDR Trillion



**PT SMI continues to carry out additional mandate from the Government by participating in the National Economic Recovery Program related to Covid-19.**

**NPL (net) stood stable at 0.36%**



DER\*

**1.74 x**

NPL (gross)

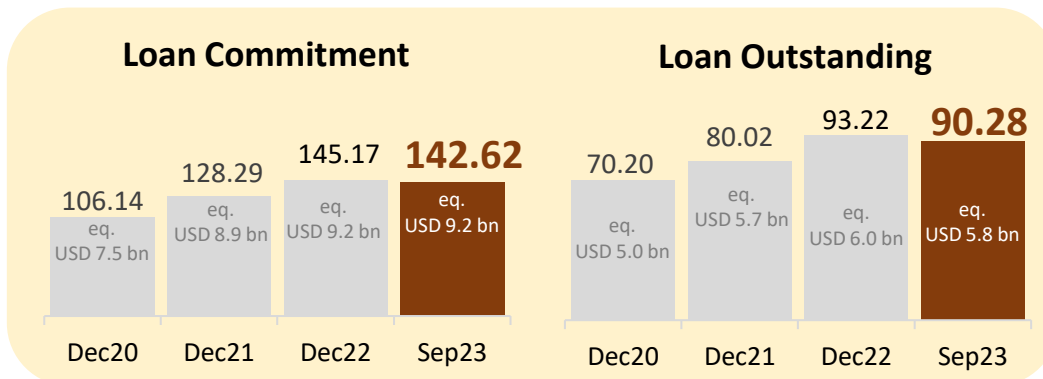
**0.77%**

NPL (net)

**0.36%**

Loan Loss Provision

**299.44%**



Exchange Rate 1 USD:  
Dec21 = IDR 14,269  
Dec22 = IDR 15,731  
Sep22 = IDR 15,247  
Sep23 = IDR 15,526

\* the gearing ratio in accordance with the Indonesian FSA Regulation No. 29/2014 is 1.80x

# PT SMI is trusted by the Government to execute the National Economic Recovery Program the Covid-19 Pandemic

1

## IP PEN BUMN

(Government Investment)

PT SMI's Role:

- Reviewing, assessing the PEN investment fund disbursement for SOEs
- Assist the Government in monitoring the investment performance in the SOE receiving PEN funds

SOE Restructuring Program  
(PMK 118/PMK.06/2020)



Regional Economic Recovery Program  
(PMK 105/PMK.07/2020 as amended by PMK 179/PMK.07/2020, and amended by PMK 43/PMK.07/2021)

2

## PEN PEMDA

(Regional Economic Recovery Program)

PT SMI's Role:

Manifestation of our role as a countercyclical tool for the Government to manage the impacts that occur due to significant changes in the economic situation.

### Support



### Aspect of Assessment

1	Urgency
2	Economic
3	Financial
4	Risk
5	Return
6	Regulation
7	Fiscal

Government Investment  
**SOE PEN Fund**  
IDR **15** Trillion  
(eq. USD 1.04 bio)

PT Garuda Indonesia (Persero) Tbk  
IDR 8.5 Trillion

PT Kereta Api Indonesia (Persero)  
IDR 3.5 Trillion

PT Krakatau Steel (Persero) Tbk  
IDR 3 Trillion

### 92 Regional Gov. have signed the Regional Economic Recovery Program<sup>1</sup>, including:

 Pemprov DKI Jakarta	 Pemkab Sampang	 Pemkab Probolinggo	 Pemkab Sinjai
 Pemprov Sulsel	 Pemkab Gianyar	 Pemprov Sulbar	 Pemkab Tulang Bawang Barat
 Pemprov Jawa Barat	 Pemkab Tapanuli Utara	 Pemprov Sumsel	 Pemkab Batubara
 Pemprov Sulut	 Pemkab Ponorogo	 Pemkab Pamekasan	 Pemprov Gorontalo
 Pemprov Banten	 Pemkab Pulau Morotai	 Pemprov Banda Aceh	 Pemprov Maluku
 Pemkot Bogor	 Pemkot Singkawang	 Pemprov Bali	 Pemkab Gorontalo
 Pemprov Jawa Timur	 Pemkab Enrekang	 Pemkot Gorontalo	 Pem. Kep. Bangka Belitung

### Status (as of September 2023)

IDR **35.82** Trillion  
Total Commitment<sup>2</sup>

IDR **29.13** Trillion  
Total Outstanding

<sup>1</sup> PEN APBN 2020, PEN APBN 2021, dan PEN PT SMI

<sup>2</sup> Commitment: Active



# AGENDA

1

About PT SMI

2

Business Activities

3

Financial Performance

4

Initiatives on SDGs

## About PT SMI (a Special Mission Vehicle Of MoF)

PT Sarana Multi Infrastruktur (Persero) (“PT SMI”) was established in 2009 as a State-Owned Enterprise under the Indonesian Financial Service Authority Regulation Number 46/POJK.05/ 2020 on Infrastructure Financing Companies.

### Structure of PT SMI



Government of Indonesia

#### Shareholder

Ministry of Finance  
Republic of Indonesia

100%



30%



### Vision

“A leading catalyst in the acceleration on the national infrastructure development”

### Mission

1. To become a strategic partner who provides added value in infrastructure development in Indonesia.
2. To establish flexible financing products.
3. To provide quality services which comply with good corporate governance.

**PT SMI carries the duty of supporting the Government’s infrastructure development agenda for Indonesia through partnerships with private and/or multilateral financial institutions including in Public-Private Partnership (PPP) projects.**

**PT SMI has received an additional mandate given by The Government of Indonesia through Government Regulation (PP) Number 53 of 2020.**



# Board of Commissioner and Directors

## Board of Commissioner



**Hadiyanto**

President Commissioner &  
Independent Commissioner



**Sukatmo Padmosukarso**

Independent  
Commissioner



**Iskandar Saleh**

Independent  
Commissioner



**Suryo Utomo**

Commissioner



**Kunta Wibawa  
Dasa Nugraha**

Commissioner

## Sharia Supervisory Board



**Kanny Hidayat**

Chairman



**Abdul Mughni**

Member

## Directors



**Edwin Syahrud**

President Director



**Sylvi J. Gani**

Director



**Darwin T. Djajawinata**

Director



**Faaris Pranawa**

Director

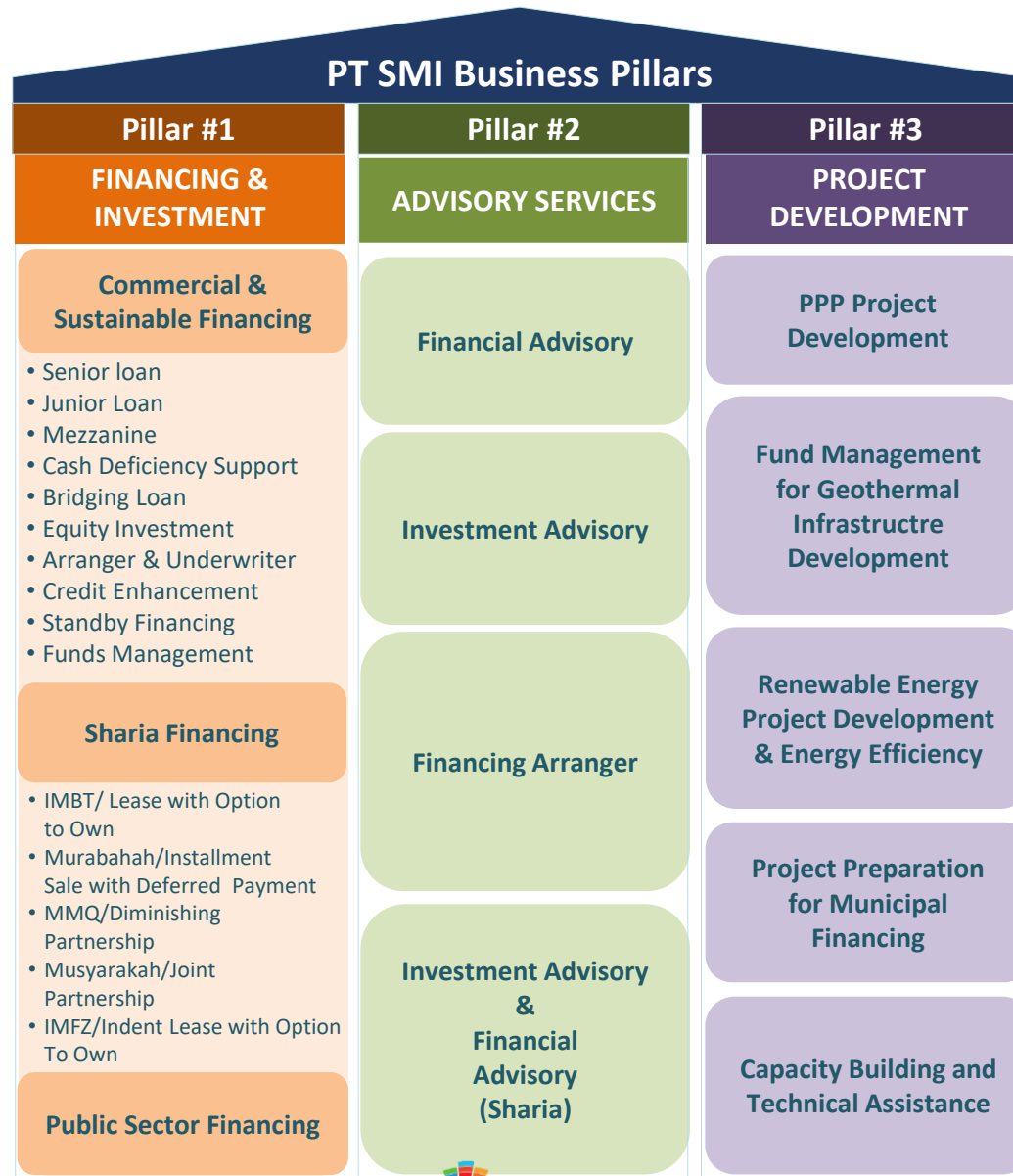
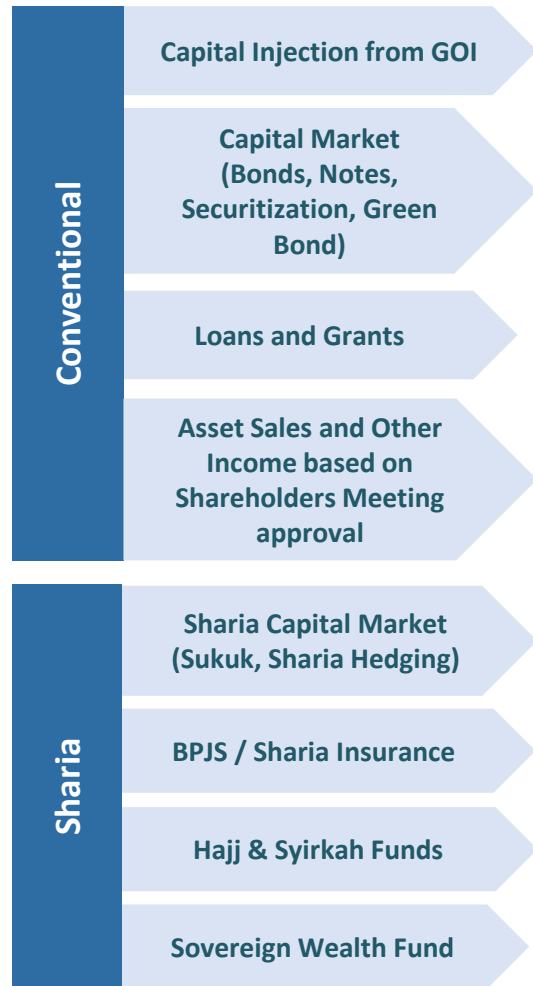


**Pradana Murti**

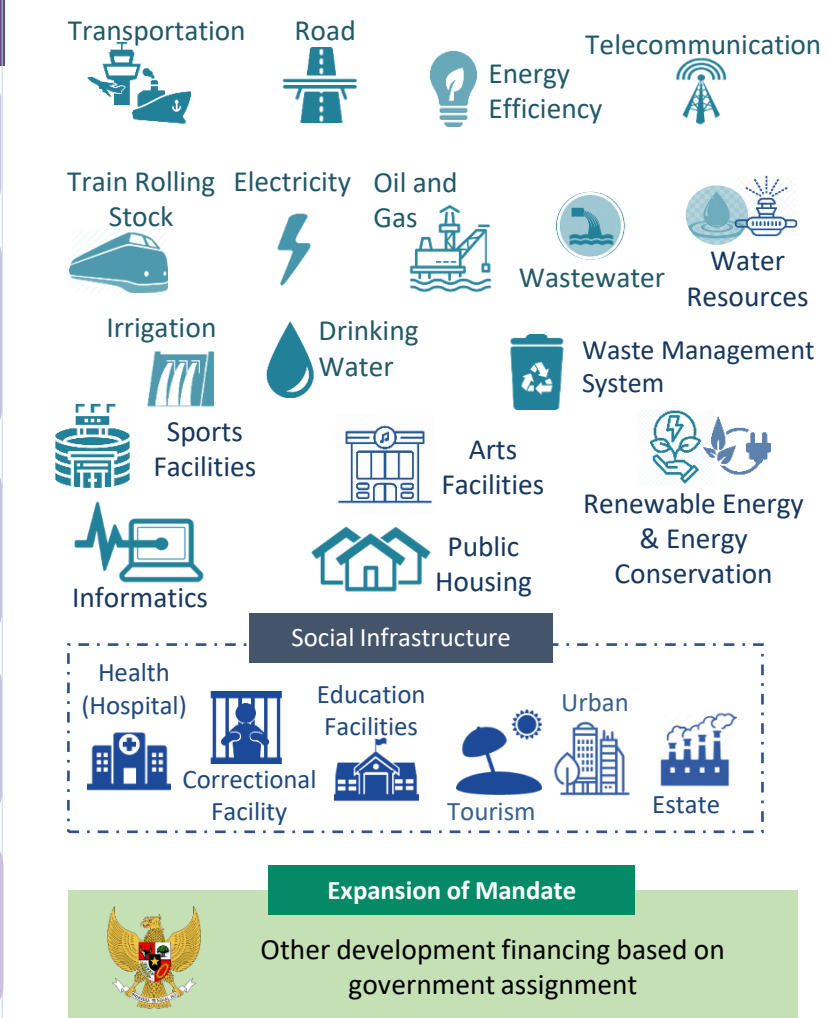
Director

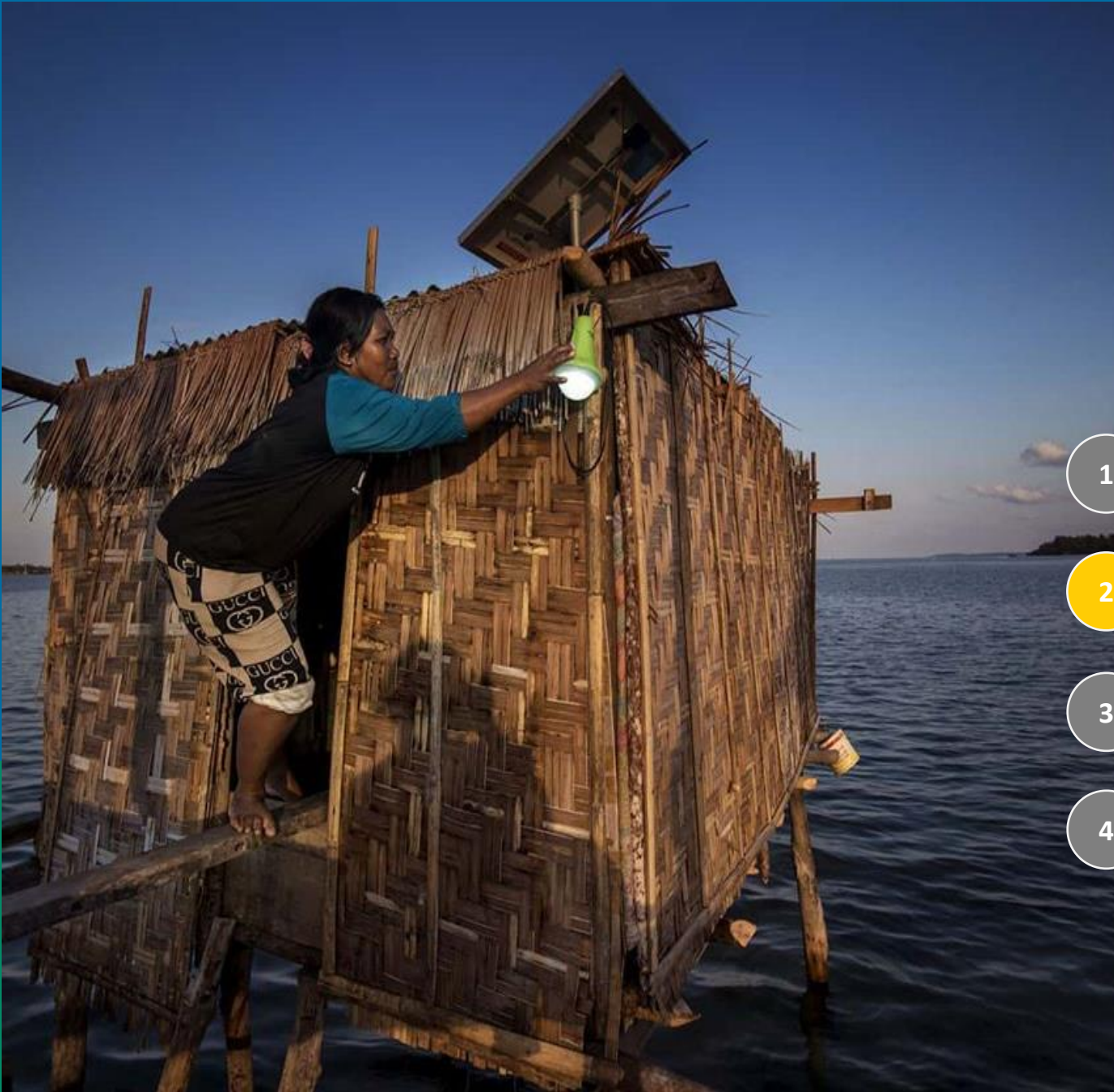
# Business Pillars

## Source of Funds



## Sectoral Focus



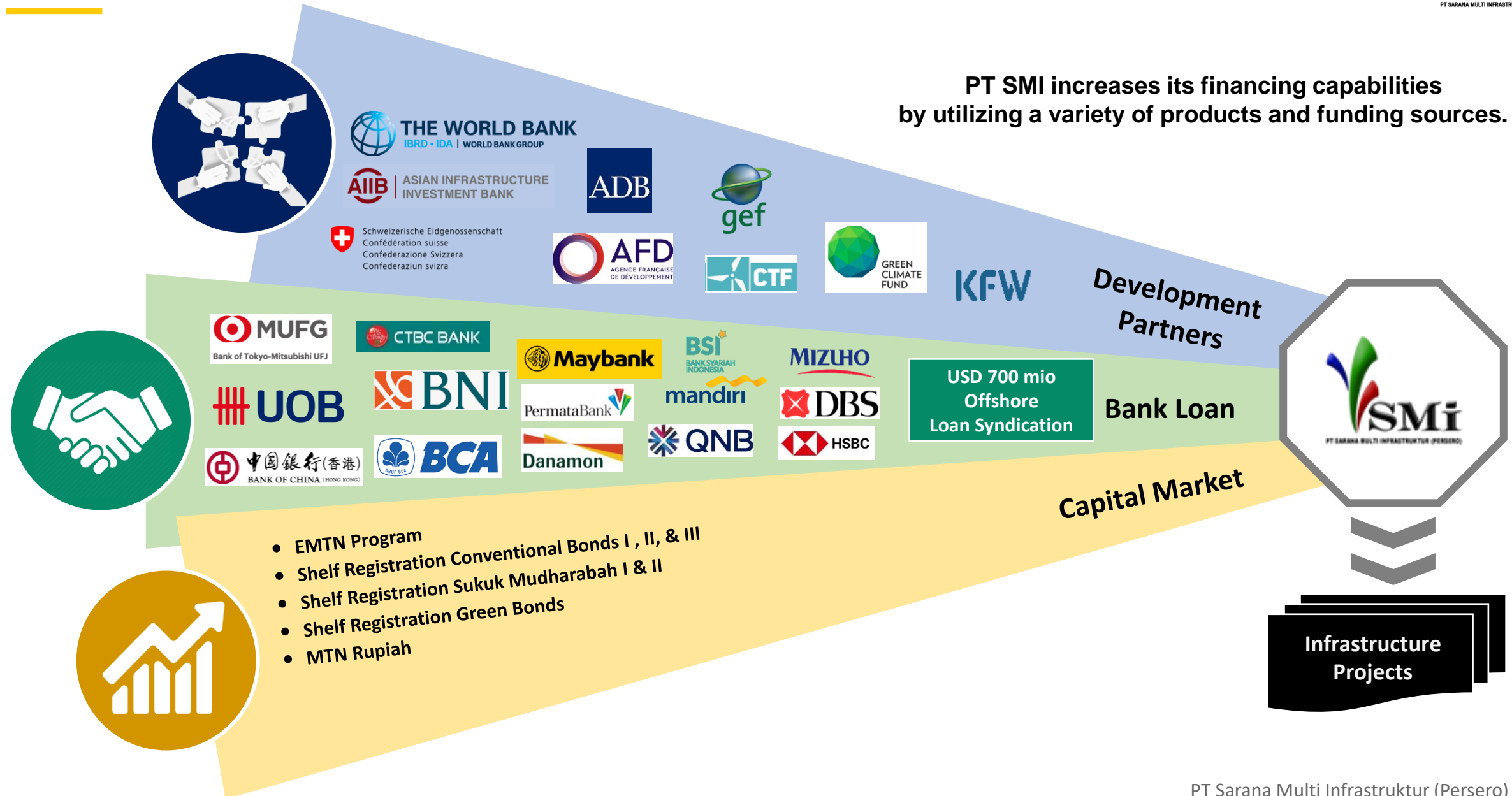


# AGENDA

- 1 About PT SMI
- 2 Business Activities
- 3 Financial Performance
- 4 Initiatives on SDGs



# Innovative Funding



# Debt Securities Issued

IDR							
	SR Bond I	SR Bond II	SR Bond III	SR Green Bond I	SR Sukuk Mudharabah I	SR Sukuk Mudharabah II	TOTAL
2014	Bond I IDR 1,0 T						IDR 1,0 T
2016	Stage I IDR 5,0 T						IDR 5,0 T
2017	Stage II IDR 7,0 T						IDR 7,0 T
2018	Stage II IDR 1,0 T		Stage I IDR 0,5 T		Stage I IDR 1,0 T		IDR 2,5 T
2019	Stage I IDR 3,0 T		Stage II IDR 1,0 T  Stage III IDR 1,0 T				IDR 11,9 T
	Stage II IDR 4,1 T						
	Stage III IDR 2,8 T						
2020	Stage IV IDR 1,5 T Stage V IDR 3,3 T						IDR 4,8 T
2022			Stage I IDR 1,0 T Stage II IDR 3,5 T		Stage I IDR 0,5 T		IDR 5,0 T
2023			Stage III IDR 4,0 T				IDR 4,0 T
TOTAL IDR Bonds Issued							IDR 41,2 T

## USD

### EMTN Programme

Program Size	USD 2,000 million
Establishment	May 2021
2026 Notes	USD 300 million
Listing	Singapore Exchange
Distribution	Regulation S

**PT SMI issued domestic corporate bonds amounted to IDR 4.0 T with tenor 1, 3, and 4 years in the first half of 2023**

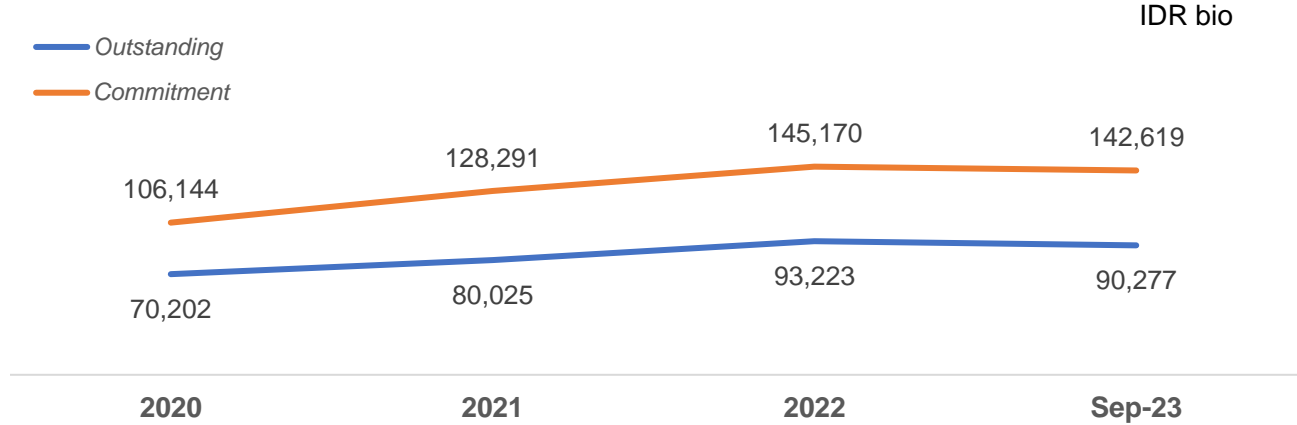
**Issued the biggest single emission amounting IDR 7 T in 2017**

**In 2019, PT SMI issued the highest total corporate bonds with the amount of IDR 11.9 trillion**

**PT SMI issued it's first Global Bond in 2021, amounting USD 300 million with a maturity in 2026 under Reg S.**

# Financing Activities

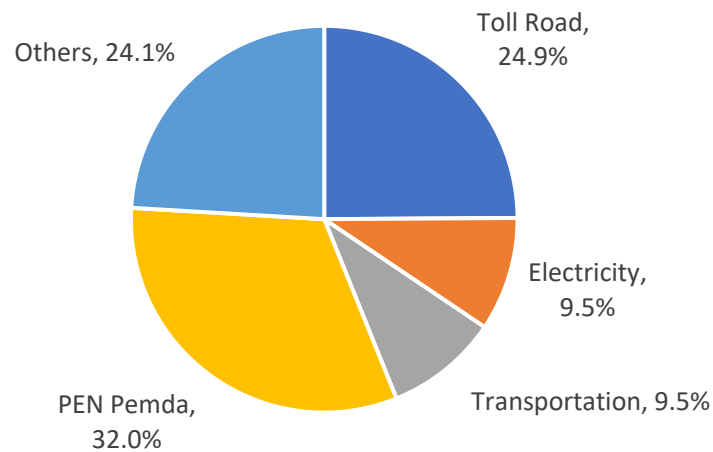
## Commitment & Outstanding



## Loan Composition

by sector

as of 30 Sep 2023



## Asset Quality

	2020	2021	2022	Sep-23
NPL Gross	0.60%	1.19%	0.76%	0.77%
NPL Net	0.02%	0.58%	0.34%	0.36%
Loan Loss Coverage	462.27%	172.53%	254.93%	299.44%

Increased in financing from new projects and debtors.

Apart from the significant portion of the National Economic Recovery Program through Municipal Financing, Toll Road still the largest sector in our portfolio.

Comprehensive Risk Management Policy resulting an NPL net below 1% in the last three years, even during the pandemic.

# AGENDA

- 1 About PT SMI
- 2 Business Activities
- 3 Financial Performance**
- 4 Initiatives on SDGs



Corporate Rating



	Local (Pefindo/Fitch)	International (Fitch)
2012	AA (idn)	
2013	AA+ (idn)	BBB-
2014	idAA+	BBB-
2015	idAA+	BBB-
2016	idAAA	BBB-
2017	idAAA	BBB
2018	idAAA	BBB
2019	idAAA	BBB
2020	idAAA	BBB
2021	idAAA	BBB
2022	idAAA	BBB
2023	idAAA	BBB



PT Sarana Multi Infrastruktur (Persero)

Credit Rating(s)

General Obligation (GO)	uAAA/Stable
SR Bond II	uAAA
SR Sukuk Mudharabah II	uAAA
SR Bond I	uAAA
SR Green Bond I	uAAA
SR Sukuk Mudharabah I	uAAA
SR Bond II	uAAA

Rating Period

April 5, 2023 – April 1, 2024  
April 5, 2023 – July 6, 2023 for SR Green Bond I/2018 Phase I Series B and SR Sukuk Mudharabah I/2018 Phase I Series B  
April 5, 2023 – July 21, 2023 for SR Bond II Phase IV/2020 Series B

Published Rating History

APR 2022	uAAA/Stable
APR 2021	uAAA/Stable
APR 2020	uAAA/Stable
APR 2019	uAAA/Stable
APR 2018	uAAA/Stable

Rating Definition

A debt security rated uAAA has the highest rating assigned by PEFINDO. The issuer's capacity to meet its long-term financial commitments on the debt security, relative to those of other Indonesian issuers, is superior.

The suffix (s) means the rating mandates compliance with Islamic principles.

The rating for the green bonds only reflects SMI's capacity to meet its long-term financial commitments on the debt security, and does not reflect the green certification is disregarded, which may impact the acceleration of the principal payment and/or a step up on the coupon rate of the debt security. PEFINDO will conduct a special review of the rating assigned to SMI and its outstanding debt security.

Contact Analysts:

[analyst@pefindo.co.id](mailto:analyst@pefindo.co.id)  
[analyst@pefindo.co.id](mailto:analyst@pefindo.co.id)

Rating Summary

April 10, 2023

PT Sarana Multi Infrastruktur (Persero) (SMI) rated uAAA with stable outlook

PEFINDO has also affirmed its uAAA ratings to SMI's outstanding shelf-registered bonds and shelf-registered green bonds, as well as its uAAA ratings to SMI's shelf-registered sukuk. The Company's readiness to repay its maturing Shelf Registered Green Bond I/2018 Phase I Series B of IDR248.5 billion and Shelf Registered Sukuk Mudharabah I/2018 Phase I Series B of IDR320.0 billion (both due on July 6, 2023) as well as Shelf Registered Bond I/2020 Phase IV Series B of IDR256.3 billion (July 21, 2023) is supported by the availability of cash and cash equivalent as well as marketable securities of IDR23.2 trillion as of December 31, 2022.

The corporate rating reflects SMI's status as a critical government-related entity, the high potential demand for infrastructure financing, a very strong capitalization profile, and very strong liquidity and financial flexibility indicators. The rating is constrained by its concentrated financing profile and limited number of viable infrastructure projects.

The rating may be lowered if there is a material weakening in support from the government, which may be indicated by substantially declining shareholder's control and ownership.

SMI is a state-owned entity established to serve as a catalyst in the acceleration of infrastructure development in Indonesia by providing an alternative source of funds for project financing and promoting public-private partnerships (PPP). It is wholly owned by the government.

Financial Highlights

As of/for the year ended	Dec-2022	Dec-2021	Dec-2020	Dec-2019
	(Audited)	(Audited)	(Audited)	(Audited)
Total assets (IDR bn)	117,128.8	114,502.3	108,746.2	73,118.6
Gross receivables (IDR bn)	90,496.3	76,288.4	62,749.8	58,429.0
Total earning assets (IDR bn)	113,386.2	102,415.0	88,060.2	74,680.0
Total equity (IDR bn)	40,547.7	38,900.3	37,523.4	36,854.2
Net interest revenue (IDR bn)	2,511.1	2,143.8	2,777.4	2,918.8
Net income (IDR bn)	2,162.7	1,808.1	1,888.7	1,701.6
Cost to income (%)	16.0	20.9	14.8	15.3
Operating profit margin (%)	43.5	44.3	44.1	43.0
ROAA (%)	1.9	1.7	2.2	2.5
NPL balance/gross receivables (%)	0.8	1.2	0.6	1.2
Revenues/gross receivables (%)	2.8	2.8	2.7	2.1
Equity/gross receivables (%)	44.8	51.0	56.2	63.1
Total debt/equity (x)	1.9	1.9	1.7	1.0
USD exchange rate (IDR/USD)	15,731	14,249	14,105	13,901

The above ratios have been computed based on information from the company and published accounts. Where applicable, some items have been restated according to PEFINDO's definitions.



28 MAR 2023

Fitch Affirms Sarana Multi Infrastruktur at 'BBB'/'AAA(idn)'; Outlook Stable

Fitch Ratings - Sydney/Jakarta - 28 Mar 2023: Fitch Rating has affirmed PT Sarana Multi Infrastruktur (Persero)'s (SMI) Long-Term Foreign- and Local-Currency Issuer Default Ratings (IDRs) at 'BBB' and Short-Term Foreign-Currency IDR at 'F2'. Fitch Ratings Indonesia has also affirmed the National Long-Term Rating at 'AAA(idn)'. The Outlook is Stable. The USD2 billion euro medium-term note programme (EMTN) and long-term senior unsecured rating have been affirmed at 'BBB'.

'AAA(idn)' National Ratings denote the highest rating assigned by the agency in our National Rating scale for Indonesia. This rating is assigned to issuers or obligations with the lowest expectation of default risk relative to all other issuers or obligations in the same country.

KEY RATING DRIVERS

Status, Ownership and Control: 'Very Strong'

Our assessment reflects the stable government ownership as well as strong control and oversight of SMI. The Ministry of Finance appoints SMI's board of commissioners and board of directors, and sets up the company's strategic direction and budget. Two of the four commissioners represent the government. SMI's policy role may evolve and it has the potential to transform into the country's development-financing agency from a limited liability company. The draft bill for this process is awaiting discussion in parliament.

Support Track Record: 'Very Strong'

Government support dominates SMI's funding profile, demonstrating the state's strong commitment to support SMI's policy role. Support is further underpinned by SMI's mandate to provide financing for regional governments under the national economic recovery programme and the state funding, regulatory support and government guarantees on its municipal loans. Decree No.174/PMK.08/2016 stipulates that the Ministry of Finance will provide guarantees for SMI's regional infrastructure financing. The decree supports SMI's policy role while maintaining its financial stability.

The government seeded all of SMI's capital of IDR30.5 trillion, or around 26% of its total assets at end-2022, provided an IDR6.1 trillion loan facility sourced from multilateral agencies and extended IDR24.6 trillion in direct loans to support SMI's policy role. Government-related funding, including direct loans and on-lending, as well as equity funds dominate, contributing 52% of SMI's total assets.

PT SMI received idAAA (outlook stable) rating from Pefindo on 10<sup>th</sup> April 2023. Pefindo has also assessed SMI's status as a critical government-related entity with strong liquidity and financial flexibility indicators.

PT SMI received BBB international rating and AAA(idn) (outlook stable) from Fitch Ratings on 28<sup>th</sup> March 2023, consistent with the previous period. Fitch classifies SMI as a government-related entity (GRE) that is credit linked to the Indonesia sovereign.

## Financial Highlights - Profitability

(IDR Billion)	2020	2021	2022	9m22	9m23	YoY
Revenues (net)	5,639	5,072	6,090	4,230	5,470	29.3%
Operating Profit	2,408	2,154	2,546	1,884	2,084	10.6%
Other income (expense)	(7)	(34)	49	25	3	-87.0%
Profit Before Tax	2,402	2,120	2,788	1,909	2,088	9.3%
Net income	1,907	1,830	2,164	1,639	1,778	8.5%

**Revenues has increase by 29.3% YoY due the increase of number of projects and new debtors as of September 2023**

## Financial Highlights - Financial Position

(IDR Billion)	2020	2021	2022	Sep22	Sep23
Total Assets	100,740	114,502	117,389	121,519	115,089
Cash & M Sec.	19,646	23,891	23,182	2,896	6,535
Gross Loans Receivable and Sharia Financing	66,740	76,263	90,541	87,993	90,940
Borrowings (net)	41,697	53,377	54,535	60,113	49,181
Debt Securities issued (net)*	20,498	21,279	20,972	19,365	23,185
Total Liabilities*	63,217	75,602	76,678	81,954	73,424
Equity	37,523	38,900	40,711	41,666	39,565

\*including Syirkah Fund (Sukuk)

The GOI has assigned PT SMI to implements the National Economic Recovery Program to Municipal Govts (PEN Pemda).

In this extent, the GOI has channeled funds to Municipal Govts through PT SMI in 2021 and 2022.

## Financial Highlights – Key Ratios

	2020	2021	2022	9m22	9m23
NIM	3.1%	1.9%	2.5%	2.2%	2.4%
Cost to Income	16.1%	22.7%	17.0%	16.0%	16.2%
DER	1.7x	1.9x	1.9x	2.0x	1.7x
ROA	1.9%	1.6%	2.0%	1.9%	2.1%
ROE	5.1%	4.7%	5.7%	5.7%	5.9%
LLP	462.3%	172.5%	254.9%	229.54%	299.44%
NPL Gross	0.60%	1.19%	0.76%	0.82%	0.77%
NPL Net	0.02%	0.58%	0.34%	0.49%	0.36%

**NIM has increase due to increased in outstanding FY2022.**

**ROE is also increase due to the higher revenue YoY.**



# AGENDA

- 1 About PT SMI
- 2 Business Activities
- 3 Financial Performance
- 4 Initiatives on SDGs

# Role in Supporting Sustainable Development Goals (SDGs)

## PT SMI is actively supporting the financing and developing SDG Projects

### Examples:

#### • Umbulan Drinking Water Supply System

SMI financed a PPP water supply system project with designed capacity of 900 litres/second and potentially provide 1.3 million of people with drinkable clean water



#### • Cardiology and Heart Specialist Hospital

SMI financed a hospital project designated for cardiology and heart in Southeast Sulawesi which was planned to serve not only people from the region but also people from central and east side of Indonesia



#### • 52 MW Incineration Waste to Energy Power Plant – Sunter

SMI provided a technical assistance in feasibility study review for a 52 MW Incineration Waste to Energy Power Plant in Sunter, Jakarta



## PT SMI is actively promoting SDG Development and Initiation through Capacity Building, Sharing Session and Business Matching

### Examples:

#### • Green Framework & Green Assessment Process

Capacity building, collaboration with Asian Development Bank

#### • Waste Management Development Model from AFD's Project Experience

Capacity building, collaboration with Agence Française de Développement

SMI's commitment in promoting SDGs are reflected not only in its three business pillars, but also on other programs

1 Financing and Investment

2 Consultation Services

3 Project Development

4 Implementation of the 10 Elements of Environmental and Social Safeguards

6 Establishment of SDG Indonesia One Platform



PT SMI has played a role in 16 goals (out of 17 goals) to support the SDGs

5 Activities Related to Climate Action

- The Sustainable Financing Division has channeled IDR880.3 billion for more than 400 MW renewable energy projects
- First geothermal project financing: 10 MW Small Scale Dieng Geothermal Power Plant
- Collaboration with GIZ on the Project Preparation Facility of the Semarang BRT project
- Collaboration with GGGI related to the de-risking instruments study in Indonesia and technical review of waste-to-energy technology
- Geothermal project assignment :
  - Wae Sano (*government drilling*)
  - Jailolo (*government drilling*)
- Instrument guarantee products assessment with Climate Policy Initiative

# Pioneer of Corporate Green Bond in Indonesia



OTORITAS  
JASA  
KEUANGAN



**POJK No. 60/POJK.04/2017**  
about Green Bond Issuance



ASEAN  
Capital  
Markets  
Forum



**ASEAN Green Bond Standards**



The  
Green Bond  
Principles






- SMI's Green Bond Eligible Sectors:**
- 1. Renewable energy
  - 2. Energy efficiency
  - 3. Sustainable pollution management and prevention
  - 4. Sustainable natural resource and land use management
  - 5. Clean transportation
  - 6. Sustainable water and sewage management

**Second Opinion:**

 **Medium Green**

PT SMI has issued the first Green Bond in Indonesia amounting IDR 500 bio (~USD 0.04 bio) and allocated 100% of the proceeds from the issuance to the projects that meet the requirements on PT SMI's Green Bond Framework.

Allocation of Proceeds and the Estimated Environmental Impact for the Year 2022

Project Name		Proceeds Allocation	GHG Emission Avoided (ton CO2e)	Sustainable Development Goals (SDGs)	Energy Savings (TJ)	Energy Produced (MWh)	Renewable Energy Capacity Added (MW)
Renewable Energy	Mini Hydro Tunggang Bengkulu*	12.6%	67,766		-	72,866	10.0
	Mini Hydro Lubuk Gadang	23.7%	53,156		-	56,549	7.5
Clean Transportation	Light Rail Transit (LRT) Jabodebek*	63.7%	72,841		2,775	-	-
		100.0%	193,763		2,775	129,415	17.5

\*Targeted impact

Published Green Bond Report 2021 can be accessed on [www.ptsmi.co.id/green-bond-reports/](http://www.ptsmi.co.id/green-bond-reports/)

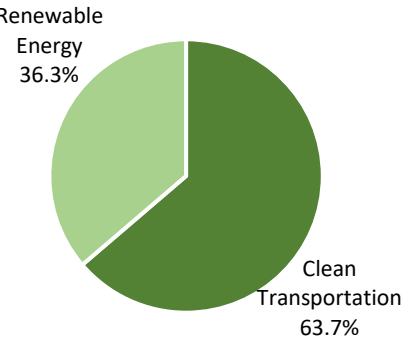
Climate Change Category

Mitigation  
100%

Financing Type

Refinancing  
100%

Sector Distribution



# Thank You,



## PT Sarana Multi Infrastruktur (Persero)

Sahid Sudirman Center, Lantai 48


Jl. Jenderal Sudirman No. 86

Jakarta 10220, Indonesia

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 @ptsmi

 ptsmi\_id

 PT Sarana Multi Infrastruktur  
(Persero)