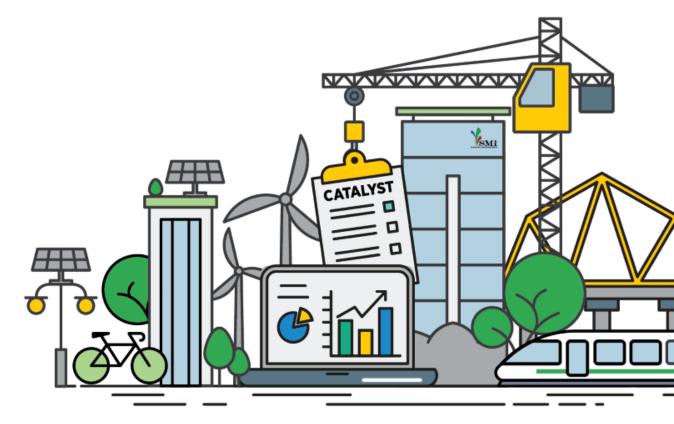


## **INVESTOR COMPANY UPDATE**

December 2020

**Finance and Investor Relations Division** 



## **Financial Highlights**

As of 31 December 2020





Loan Outstanding\*

≈USD 4.5 bio

Dec19

IDR 62.06 TIDR 70.60 T

≈USD 5.0 bio

Dec20

**Carry out additional mandate from** the Government by participating in the National Economic Recovery **Program related to Covid-19.** 



IDR 49.81 T

≈USD 3.6 bio

Dec18

**1.7** x

DER\*\*

NPL (gross)

0.60%

NPL (net)

0.02%

Loan Loss Provision

462.27%

Significant asset growth during the pandemic, while maintaining asset quality.

> Very low NPL ratio, near zero.

ER 1 USD: Dec18 = IDR 14.481 Dec19 = IDR 13.901 Dec20 = IDR 14.105

Dec20

IDR **116.9** T

≈USD 8.3 bio

**Loan Commitment** 

≈USD 7.1 bio

Dec19

IDR 92.38 T IDR 99.28 T

≈USD 6.6 bio

Dec18

## **Pandemic Response**





## **Office Operation**

Limiting physical interaction, while maximizing efficiency.

## Work From Home (WFH) Policy

Implementing WFH policy and digitalization in all aspects, restricting travel requirements, and creating weekly online health monitoring checkpoint for all employees.



### **Business Activities**

Maintain asset quality, safely growing the portfolio.

#### Selective Growth and Loan Relaxation

Closely monitor existing portfolio, selective growth to maintain asset quality, provide loan relaxation in accordance with the regulation, and manage liquidity to fulfill liabilities.



## **Government Alignment**

Our continuous support to the Government in addressing the

#### **National Economic Recovery Program**

Participation in National Economic Recovery Program:

- 1. SOE Restructuring Program through Government Investment (Finance Minister Regulation 118/PMK.06/2020)
- 2. Regional Economic Recovery Program (Finance Minister Regulation 105/PMK.07/2020)

## **National Economic Recovery Program ("PEN")**





#### PT SMI's Role:

- Reviewing, assessing the PEN investment fund disbursement for SOEs
- Assist the Government in monitoring the investment performance in the SOE receiving PEN funds



**Regional Economic Recovery Program** (PMK 105/PMK.07/2020 as amended by PMK 179/PMK.07/2020)

**PEN PEMDA** 

(Regional Economic Recovery Program)

#### PT SMI's Role:

Manifestation of our role as a countercyclical tool for the Government to manage the impacts that occur due to significant changes in the economic situation.



Government Investment SOE **PEN Fund** Rp **15** Trillion (eq. USD 1.06 bio)

Financing Status (as per Dec 2020)

Rp 19.13 Trillion

(eq. USD 1.36 bio)

**Total Commitment** 

#### 28 Regional Governments signed the PEN Agreement with PT SMI



Pemprov

Jawa Barat

Pemprov

**Banten** 



**Pemkab** 



Probolinggo



Pemkab Sinjai



Pemkot Bogor









Pemprov Jawa Timur

### Rp 7.62 Trillion (eq. USD 0.54 bio) **Total Outstanding**

DKI Jakarta Sampang



Pemkab Gianvar

Pemkab Tapanuli Utara

Pemkab

**Pemkab** 

Pulau Morotai

Ponorogo



Pemprov Sulbar Pemprov

Sumsel

Pamekasan

Pemprov

Banda Aceh



Pemkab Tulang **Bawang Barat** 

Pemkab

**Batubara** 

Pemprov

Gorontalo

Pemprov

Maluku



Pemprov Bali

Pemkot

Singkawang



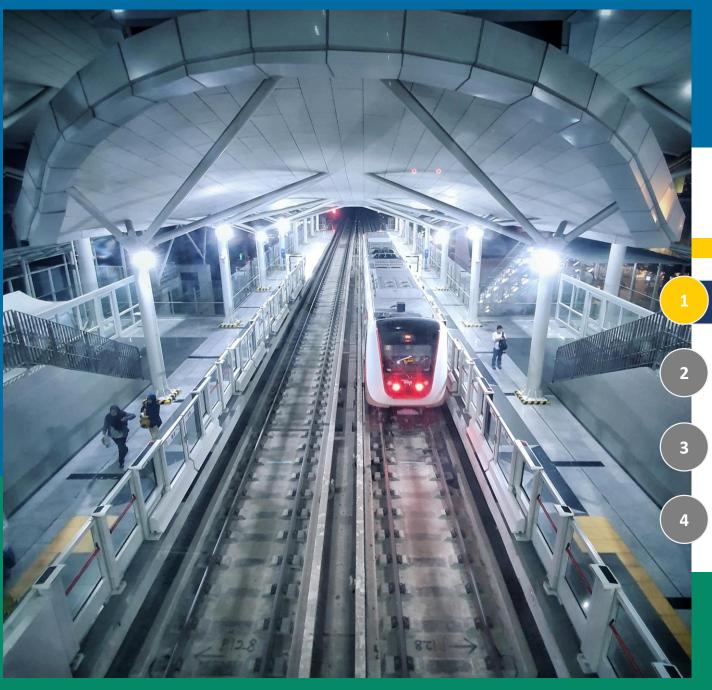






Pemkot Gorontalo





## **AGENDA**

**About PT SMI** 

**Business Activities** 

**Financial Performance** 

**Initiatives on SDGs** 

## **About PT SMI** (a Special Mission Vehicle Of MoF)



PT Sarana Multi Infrastruktur (Persero) ("PT SMI") was established in 2009 as a State-Owned Enterprise under the Indonesian Financial Service Authority Regulation Number 46/POJK.05/ 2020 on Infrastructure Financing Companies.



#### Vision

"A leading catalyst in the acceleration on the national infrastructure development"

#### Mission

- 1. To become a strategic partner who provides added value in infrastructure development in Indonesia.
- 2. To establish flexible financing products.
- 3. To provide quality services which comply with good corporate governance.

PT SMI carries the duty of supporting the Government's infrastructure development agenda for Indonesia through partnerships with private and/or multilateral financial institutions including in Public-Private Partnership (PPP) projects.

PT SMI has received an additional mandate given by The Government of Indonesia through Government Regulation (PP) Number 53 of 2020.

## **Board of Commissioner and Directors**



#### **Board of Commissioner**



**Mahendra Siregar President Commissioner** 



**Iskandar Saleh** Independent Commissioner



**Sukatmo Padmosukarso** Independent Commissioner



**Suryo Utomo** Commissioner



**Kunta Wibawa Dasa Nugraha** Commissioner

## **Sharia Supervisory Board**



**Kanny Hidaya** Chairman



**Abdul Mughni** Member

### **Directors**



**Edwin Syahruzad President Director** 



Sylvi J. Gani Director



Darwin T. Djajawinata Director



M. Ghozie Indra Dalel Director



**Faaris Pranawa** Director

## **Business Pillars**

Conventional

Sharia



#### **Source of Funds**

**Capital Injection from GOI** 

**Capital Market** (Bonds, Notes, Securitization, Green Bond)

**Loans and Grants** 

**Asset Sales and Other** Income based on **Shareholders Meeting** approval

**Sharia Capital Market** (Sukuk, Sharia Hedging)

**BPJS / Sharia Insurance** 

Hajj & Syirkah Funds

**Sovereign Wealth Fund** 



IMBT= Ijarah Muntahia Bittamlik

#### **PT SMI Business Pillars**

**Financial Advisory** 

**Investment Advisory** 

Pillar #1

**Commercial &** 

**Sustainable Financing** 

Cash Deficiency Support

Arranger & Underwriter

Credit Enhancement

Funds Management

**Sharia Financing** 

Sale with Deferred Payment

IMFZ/Indent Lease with Option

**Public Sector Financing** 

• IMBT/ Lease with Option

Murabahah/Installment

MMQ/Diminishing

Musyarakah/Joint

Partnership

Partnership

To Own

MMQ= Musyarakah Mutanaqisah

to Own

Senior loan

Junior Loan

Mezzanine

Bridging Loan

Equity Investment

Standby Financing

**FINANCING & INVESTMENT** 

Pillar #2 **ADVISORY SERVICES** 

**PROJECT DEVELOPMENT** 

Pillar #3

**PPP Project Development** 

**Fund Management** for Geothermal Infrastructre **Development** 

**Renewable Energy Project Development** & Energy Efficiency

**Project Preparation** for Municipal **Financing** 

**Capacity Building and Technical Assistance** 

#### **Sectoral Focus**









Train Rolling Electricity Oil and









Irrigation

**Facilities** 







**Facilities** 



Waste Management

System





Renewable Energy & Energy Conservation

#### Social Infrastructure

Health (Hospital)



Correctional **Facility** 





Tourism





### **Expansion of Mandate**

Other development financing based on government assignment

**Investment Advisory** &

**Financing Arranger** 

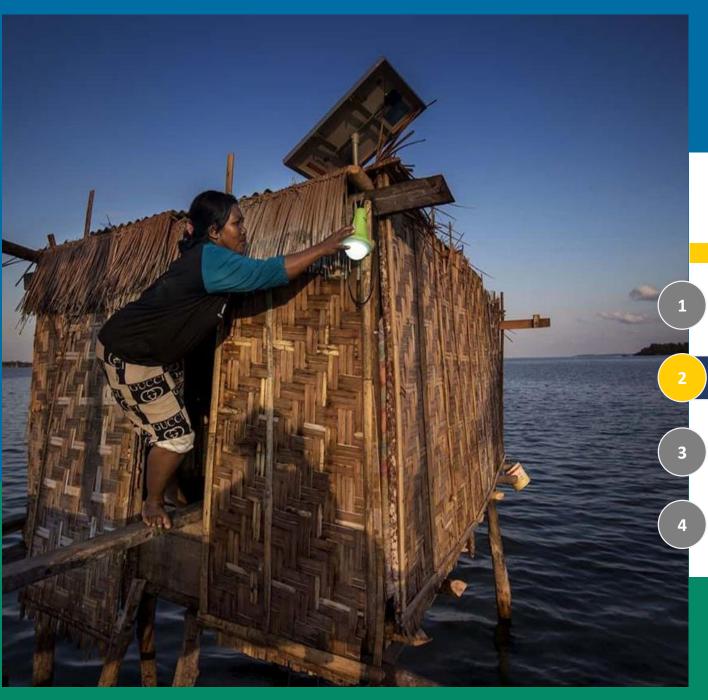
**Financial Advisory** (Sharia)

SDG Indonesia One

IMFZ= Ijarah Mausufah Fiz Zimmah

PT Sarana Multi Infrastruktur (Persero) | 8





## **AGENDA**

**About PT SMI** 

**Business Activities** 

**Financial Performance** 

**Initiatives on SDGs** 

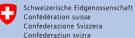
## **Innovative Funding**





















Offshore

Loan Syndication



























Development **Partners** USD 700 mio

**Bank Loan** 

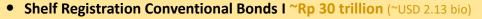
PT SMI increases its financing capabilities by utilizing a variety of products and funding

sources.

Capital Market







- Shelf Registration Conventional Bonds II ~Rp 25 trillion (~USD 1.77 bio)
- Shelf Registration Sukuk Mudharabah Rp 3 trillion (~USD 0.21 bio)
- Shelf Registration Green Bonds Rp 3 trillion (~USD 0.21 bio)
- MTN Rupiah Rp 850 bio (~USD 0.06 bio)
- MTN USD 300 mio





## **Debt Securities Issued**



	SR Bond I	SR Bond II	SR Green Bond I	SR Sukuk Mudharabah I	TOTAL
2014			Bond I DR 1.0 T		IDR 1.0 T
2016	<b>Stage I</b> IDR 5.0 T				IDR 5.0 T
2017	<b>Stage II</b> IDR 7.0 T				IDR 7.0 T
2018	<b>Stage III</b> IDR 1.0 T		<b>Stage I</b> IDR 500 bio	<b>Stage I</b> IDR 1.0 T	IDR 2.5 T
2019		Stage I IDR 3.0 T Stage II IDR 4.1 T Stage III IDR 2.8 T		Stage II IDR 1.0 T Stage III IDR 1.0 T	IDR 11.9 T
2020		Stage IV IDR 1.5 T Stage V IDR 3.3 T			IDR 4.8 T
	T	OTAL DEBT SECU	JRITIES ISSUED		IDR 32.2 T



"The Best Bond Issuance in 2017 in Financial Sector Category", Investor Magazine



"Best Inaugural Green Bond in Southeast Asia 2018", 12th Annual Alpha Southeast Asia Deal & Solution Awards 2018



"ASEAN Risk Award 2019", Public Initiative (Green Bond) category

Debt securities outstanding as of Dec20 is IDR 20.5 T

Issued the biggest single emission amounting IDR 7 T in 2017

In 2019, PT SMI issued the highest total corporate bonds with the amount of IDR 11.9 trillion

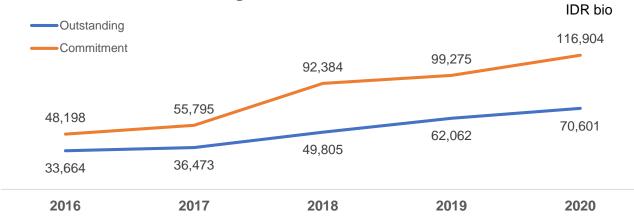
**Apart from the market fluctuation due to the spread** of Covid-19, the bonds issuance in 2020 were oversubscribed for more than 2.0x. Demand came from both local and foreign investors.

## **Financing Activities**

#### As of 31 December 2020

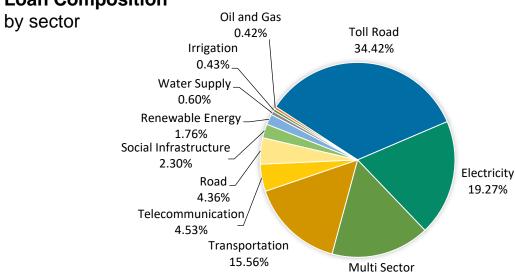


### **Commitment & Outstanding\***



16.37%

### **Loan Composition**



## **Asset Quality**

	2018	2019	2020
NPL Gross	1.51%	1.16%	0.60%
NPL Net	0.65%	0.05%	0.02%
Loan Loss Coverage	117.84%	192.81%	462.27%

Despite the pandemic, PT SMI still booked an increase of assets with a significant amount coming from the mandate given by the Government to support the National Economic **Recovery Program** 

Strong asset quality with financing portfolio dominated by entities with low risk profile

Comprehensive Risk Management Policy resulting an NPL net below 1% in the last three years, even during the pandemic.

## **PPP Project Preparation**

As of 31 December 2020





## **Water Supply**

**Umbulan Water Supply** (Rp4.7 Trillion) (~USD 333.2mn)

Operating

**Bandar Lampung Water Supply** (Rp1.3 Trillion) (~USD 92.2mn)

Operating

**Pekanbaru Regional Water Supply** (Rp739 Billion) (~USD 52.4mn)

PPP and Regress Agreement Signing

**West Semarang Water Supply** 

Construction

(Rp1.2 Trillion) (~USD 85.1mn)

**Kamijoro Regional Water Supply** 

**FBC Final Report Finalization** 

(Rp437 Billion) (~USD 31.0mn)



## **Transportation**

**Hang Nadim Airport** 

Rights and obligations settlement in

(Rp6.5 Trillion) (~USD 460.8mn)

accordance with PDF-assignment Agreement



### **Industrial Estate**

**Bintuni Industrial Estate** (Rp2.65 Trillion) (~USD 187.9mn) **TOR Discussion** 

## **Telecommunication**

**Palapa Ring West Package** 

**Palapa Ring Centre Package** 

Operating

(Rp1.28 Trillion) (~USD 90.7mn)

Operating

(Rp1.38 Trillion) (~USD 97.8mn)

**Palapa Ring East Package** 

Operating

(Rp5.09 Trillion) (~USD 360.9mn)

## **Hospital**

**Krian Regional Hospital** (Rp351 Billion) (~USD 24.9mn)

Rights and obligations settlement in accordance with PDF-assignment Agreement



**Surakarta Street Lighting** (Rp516 Billion) (~USD 39.8mn) Pre-qualification

PT SMI is also supporting several national strategic infrastructure projects and involved in the development of PPP projects in Indonesia.

## **Social Economic Benefit of Financed Projects**

As of 31 December 2020











#### **Better Access**

## **Increase Productivity**

## **Infrastructure & Rolling Stock Improvement**

## **Public Service Improvement**

Provide electricity to 2.76 million homes or 11.03 millions people

Additional 2,481 MW of electric power capacity

3,170.9 km toll roads (including public roads)

Serving **76 million users** of telecommunication service across Indonesia

Clean water contribution to 2.4 million homes or 9.7 million people

Clean water production with capacity of 16,890 l/s

80 additional electric trains and revitalization of 438 train carriages Health facility for 720 new patients/year

Natural gas supply to 21,000 homes

Additional fuel production of 31,000 bpd

52,000 tower telecommunication projects

Additional facility of 1,661 new hospital beds

Gas stock capacity increased to **10,000** MT

12,148 km of fiber optic network across Indonesia

Passenger capacity increased to 7.3 million/year

Additional capacity of **37.5 million** airport passengers per year

Flow of port goods capacity increased to 2.52 million TEUs per year

Irrigation to 185 thousand hectares paddy fields

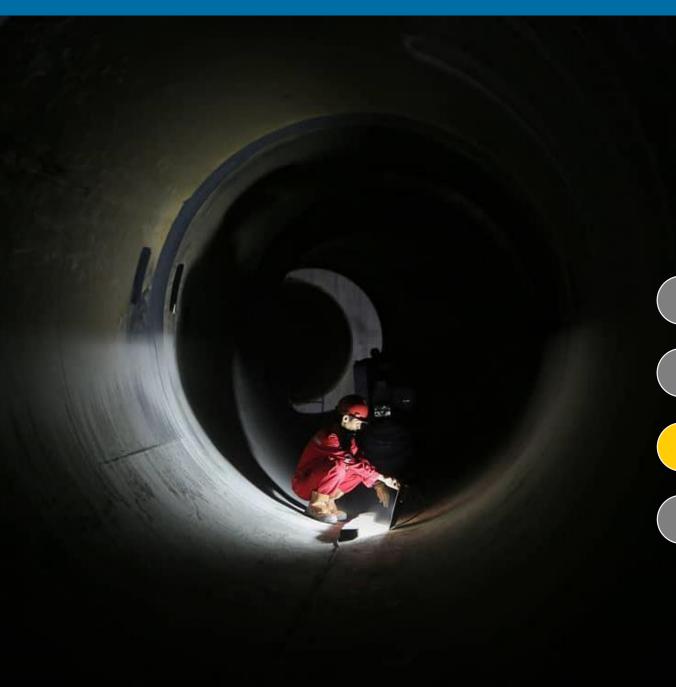
Prepared by PT SMI's research team

<sup>1</sup> household consumes 900 Watt for lighting

<sup>1</sup> household inhabited by 4 people

Basic water requirement in Metropolitan Area (per person) = 150 Litre/day





## **AGENDA**

- 1 About PT SMI
- 2 Business Activities
  - Financial Performance
- 4 Initiatives on SDGs

## **Corporate Rating**



	Local (Pefindo/Fitch)	International (Fitch)		
2012	AA (idn)			
2013	AA+ (idn)	BBB-		
2014	idAA+	BBB-		
2015	idAA+	BBB-		
2016	idAAA	BBB-		
2017	idAAA	BBB		
2018	idAAA	BBB		
2019	idAAA	BBB		
2020	idAAA	BBB		
2021	idAAA	ВВВ		

PEFINDO CHEST BICHGAGOICY				Press R Apri	elease 12, 2021
PTS	arana Multi Infrastruktur				
Phone/Fax/E-mail: (62-21) 505	Analysts: Adrian Noer / Danan E 96 8469 / 5096 8468 / <u>adrian.noer#p</u>		danan.dito#	pefindo.co.id	,
CREDIT PROFILE	FINANCIAL HIGHLIGHTS				
Corporate Rating #444/Stable	As of/for the year ended	Dec-2020 (Audited)	Dec-2019 (Audited)	Dec-2018	Dec-201
Corporate Rating #4495mine	Total assets [IDR Billion]	100,740.2	75,818.6	62,493.2	55,385.
Rated Issues	Gross receivables [IDR Billion]	66,749.8	58,429.0 74,689.0	46,455.7	33,939. 54,361
Bonds I/2014 #AAA Shelf Registered Bonds I/2016 #AAA	Total earning assets (IDR Billion) Total equity (IDR Billion)	88,060.2 37,523.4	74,689.0 36,854.2	61,225.4 35,575.9	54,361. 34,321.
Shelf Registered Green Bonds 1/2018 uAAA	Net interest revenue [IDR Billion]	2,777.4	2,918.8	2,410.2	2,250.
Shelf Registered Sukuk 1/2018 #AAA(w)	Net income [IDR Billion]	1,906.7	1,703.6	1,531.1	1,262
Shelf Registered Bonds II/2019   AAA Shelf Registered Green Bonds I/2018 Phase	Cost to income [%]  Operating profit margin [%]	14.9 44.1	15.3 43.0	16.1 50.6	15. 53.39
Series A AAA	ROAA (including off-balance) [%]	2.2	2.5	2.6	2.59
Shelf Registered Sukuk 1/2018 Phase I Serie	NPR-Balance / gross receivables [%]	0.6	1.2	1.5	1.59
A AAA(o)  Shall Paristered Brade II/2020 Share II/	Reserves / gross receivables [%] Equity / gross receivables [%]	2.7 56.2	63.1	1.8	1.89
Shelf Registered Bonds II/2020 Phase IV Series A "AAA	Total debt / equity [x]	1.7	1.0	0.7	0.
	Exchange Rate [IDR/USD]	14,105	13,901	14,481	13,54
Rating Period	ROM = return on average assets (including off-bala The above ratios have been computed based on info	nce sheet); AFR = 1	non-performing reco	elebier (overdue : ed accounts, 145e)	30 days).
April 8, 2021 – April 1, 2022 April 8, 2021 – July 6, 2021 for Sha Registered Green Bonds I/2018 Phase I Serie A and Shelf Registered Sulvuk I/2018 Phase	ome term have been reclassified according to PETS	NDC's definitions			
Series A April 8, 2021 – July 31, 2021 for She Registered Bonds II/2020 Phase IV Series A	r				
negoteral bonus 1/2020 Phase IV Series A					
Rating History					
Rating History APR 2020 AAA/Stable					
Rating History  APR 2020					
Rating History  APR 2010  APR 2010  APR 2010  APR 2010  APR 2018  APR 2018	r PT Sarana Multi Infrastruktur (Perser rding Sheff Registered Sukuk Mudhara to se maturing bode and sukuk in July 2 2000 (PCDDD), and financing receival go assigned by PERDO. The obligot's is superior. The suffix (ay) means the i SMI's capacity to meet its long-term fire southly. If the great contribution is ob- sourly, if the great contribution is ob- sourly, if the great contribution is only a critical government-related entity, the golguiday and financial flexibility from gliquidity and financial flexibility forms.	o) (SMI) and it bash 1/2018. To 1021 are suppose collections capacity to me ating mandate stancial commit wingraded, who o will conduct.	the outlook for orted by its ca of IDR1.2 trill et its long-ten is compliance ments on the ich may trigge a special revie al demand for	r the corporal ish and cash lion per mont im financial co with Islamic debt securify er the acceleration of the ratir infrastructure infrastructure	te rating is equivalents h. immitment, principles. v, and does ation of the ing assigned
Rating History  API 2020  API 2020	r PT Sarana Multi Infrastruktur (Perser r PT Sarana Multi Infrastruktur (Perser r PT Sarana Multi Infrastruktur to in multuring bord and saluku in July 2 2000 (PC 2000), and financing receival ga assigned by PERIDO. The obligor's is superior. The suffix (sy) means the SMTs capacity to meet its iong-term fin security, if the green certification is do support and of the debt security, PEPIDO a critical government-related entity, the glaudich and financial flexibility indic enfrastructure projects.	b) (SMI) and it bash 1/2018. The 1021 are suppose collections capacity to me ataing mandata annual commit engraded, who will conduct. the high potentia be high potentiators. The rat	the outlook for orted by its ca of IDR1.2 trill et its long-tent is compliance iments on the ich may trigge a special revie al demand for ing is constrail which may r	r the corporal ish and cash ish and cash ish and cash ish and cash ish and ish mercial consistency with Islamic index security in the acceleration of the ratio infrastructure ined by its consistency of the ratio infrastructure in the cash is consistency in the consistency in th	te rating is equivalents h. immitment, principles. r, and does stion of the ng assigned e financing, incentrated significant
Rating History	r PT Sarana Multi Infrastruktur (Perser r PT Sarana Multi Infrastruktur (Perser r ding Sheff Registered Sakuk 10 Aug to maturing bord and sakuk 10 Aug 2000 (PC/300), are financing received so superior. The suffix (ay) means the 1 SMS (sapachy to meet its long-term for security. If the green certification is do spen or security (PETRIC) a critical government-related entity, the pliquidity and financial flexibility indic infrastructure profiles support from the situation of the profiles. material reduction in support from the situation of the profiles. material reduction in support from the situation of the profiles. material reduction in support from the profiles. material reduction in support from profiles and profiles. material reduction in support profiles. material reduction in support profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material profiles. material material profiles. material	a) (SMI) and it beh I/2018. Ti 001 are suppled de collections capacity to me ating mandat mancial commit who will conduct. e high potentia atons. The rat government, it by its strong large private should mitigal emily rescalus fermic was about.	he outbook for tried by its can of IDR1.2 trill et its long-tens is compliance ments on the ch may frigge at special revie it demand for ing is constral which may r asset quality ments on the ches (NPR, 30 celes (NPR, 30 relatively me	the corporate shall add the infinancial co with Islamic debt security the acceleration infrastructural	te rating is equivalents.  h.  mmitment, principles.  , and does assigned e financing, uncentrated significant mg portfolkites. We are ng from its e) at 0.6% EFINDO will be end of the electron of the end of th

PT SMI received idAAA (outlook stable) rating from Pefindo on 12th April 2021. Pefindo has also assessed the impact of Covid-19 to PT SMI, and has stated that it have minimal impact the infrastructure financing industry.

#### **Fitch**Ratings

RATING ACTION COMMENTARY

## Fitch Affirms Sarana Multi Infrastruktur at 'BBB'/'AAA(idn)'; Outlook Stable

Fri 23 Apr, 2021 - 7:48 AM ET

Fitch Ratings - Jakarta/Hong Kong - 23 Apr 2021: Fitch Rating has affirmed PT Sarana Multi Infrastruktur (Persero)'s (SMI) Long-Term Foreign- and Local-Currency Issuer Default Ratings (IDR) at 'BBB' and Short-Term Foreign-Currency IDR at 'F2'. Fitch Ratings Indonesia has also affirmed the National Long-Term Rating at 'AAA(idn)'. The Outlook is Stable.

SMI is an Indonesian state-owned enterprise. Its key mission is to support the country's infrastructure development by extending financing to infrastructure projects and providing financial, investment and training advisory services for publicprivate partnership (PPP) projects.

AAA(idn)' National Ratings denote the highest rating assigned by the agency in our National Rating scale for Indonesia. This rating is assigned to issuers or obligations with the lowest expectation of default risk relative to all other issuers or obligations in the same country.

PT SMI received BBB international rating and AAA(idn) (outlook stable) from Fitch Ratings on 23<sup>rd</sup> April 2021, consistent with the previous period. Fitch classifies SMI as a government-related entity (GRE) that is credit linked to the Indonesia sovereign.

## **Financing Highlights - Profitability**

As of 31 December 2020



(IDR Billion)	2018	2019	2020	YoY
Revenues	4,008	5,321	5,784	8.7%
Operating Profit	1,820	2,111	2,396	13.5%
Other income (expense)	(5)	60	6	(90.0%)
Profit Before Tax	1,815	2,170	2,402	10.7%
Net income	1,531	1,704	1,907	11.9%

**Aside from the global market** fluctuation due to the spread of Covid-19, PT SMI is still maintaining a good financial performance.

In 2020, Net Income reached IDR1.9 trillion or an increase of 11.9% y.o.y.

## **Financing Highlights - Financial Position**

As of 31 December 2020



(IDR Billion)	2018	2019	2020	YoY
Total Assets	62,493	75,819	100,740	32.9%
Cash & M Sec.	12,100	13,781	19,646	42.6%
Gross Loans Receivable and Sharia Financing	46,440	58,427	66,745	14.2%
Borrowings (net)	11,916	15,798	41,697	163.9%
Debt Securities issued (net)*	14,232	22,089	20,498	(7.2%)
Total Liabilities*	26,917	38,964	63,217	62.2%
Equity	35,576	36,854	37,523	1.8%

**Despite the pandemic,** PT SMI still booked an increase of assets by 32.9% YoY.

Cash & M Sec increase significantly due to the restricted cash related to PEN fund.

**Borrowings inclined** significantly due to the fund received on PEN mandate.

## Financial Highlights – Key Ratios

As of 31 December 2020



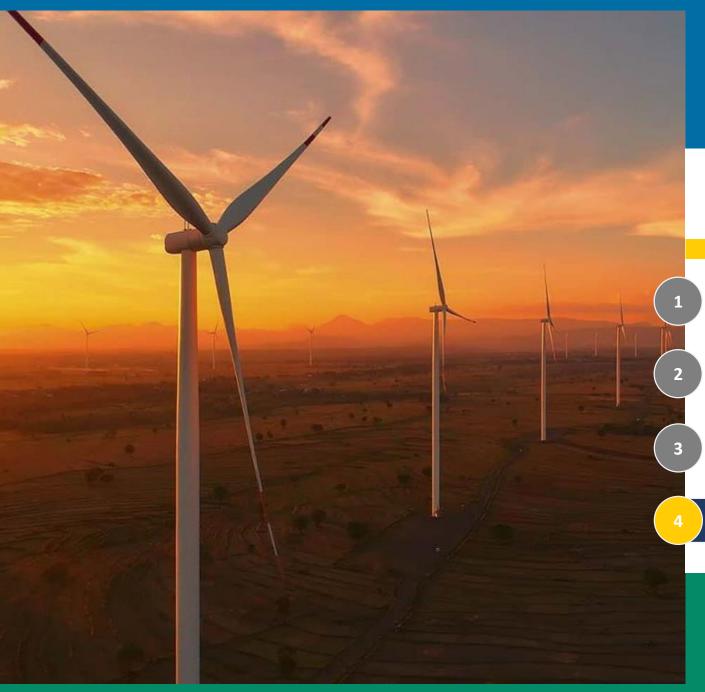
	2018	2019	2020
NIM	3.90%	4.10%	3.07%
Cost to Income	18.24%	17.14%	16.09%
DER	0.7x	1.0x	1.7x
ROA	2.45%	2.25%	1.89%
ROE	4.30%	4.62%	5.08%
LLP	117.84%	192.81%	462.27%
NPL Gross	1.51%	1.16%	0.60%
NPL Net	0.65%	0.05%	0.02%

NIM is contracted as interest rates (JIBOR, BI rate) are declining throughout 2020.

**ROE** is steadily increasing as PT SMI maintains its profitability.

NPL net near zero.





## **AGENDA**

**About PT SMI** 

**Business Activities** 

**Financial Performance** 

Initiatives on SDGs

## **Role in Supporting Sustainable Development Goals (SDGs)**



PT SMI is actively supporting the financing and developing SDG Projects

#### **Examples:**

Umbulan Drinking Water Supply System

SMI financed a PPP water supply system project with designed capacity of 900 litres/second and potentially provide 1.3 million of people with drinkable clean water



Cardiology and Heart Specialist Hospital

SMI financed a hospital project designated for cardiology and heart in Southeast Sulawesi which was planned to serve not only people form the region but also people from central and east side of Indonesia



• 52 MW Incineration Waste to Energy Power Plant – Sunter

SMI provided a technical assistance in feasibility study review for a 52 MW Incineration Waste to Energy Power Plant in Sunter, Jakarta



PT SMI is actively promoting SDG Development and Initiation through Capacity Building, Sharing Session and Business Matching

#### **Examples:**

- Green Framework & Green Assessment Process
   Capacity building, collaboration with Asian Development Bank
- Waste Management Development Model from AFD's Project Experience
   Capacity building, collaboration with Agence Française de Développement

# SMI's commitment in promoting SDGs are reflected not only in its three business pillars, but also on other programs



2 Consultation Services

3 Project Development



6 Establishment of SDG Indonesia One Platform















PT SMI has played a role in 16 goals (out of 17 goals) to support the SDGs



#### **Activities Related to Climate Action**

- The Sustainable Financing Division has channeled Rp 861.9 billion (~USD 61.1mn) for more than 400 MW renewable energy projects
- 2. First geothermal project financing: 10 MW Small Scale Dieng Geothermal Power Plant
- 3. Collaboration with GIZ on the Project Preparation Facility of the Semarang BRT project
- Collaboration with GGGI related to the de-risking instruments study in Indonesia and technical review of waste-to-energy technology

- 5. Geothermal project assignment:
  - a) Wae Sano (*government* drilling)
  - b) Jailolo (government drilling)
- 6. Instrument guarantee products assessment with Climate Policy Initiative

## **Pioneer of Corporate Green Bond in Indonesia**





POJK No. 60/POJK.04/2017 about Green Bond Issuance









#### **SMI's Green Bond Eligible Sectors:**

- 1. Renewable energy
- 2. Energy efficiency
- 3. Sustainable pollution management and prevention
- 4. Sustainable natural resource and land use management
- 5. Clean transportation
- 6. Sustainable water and sewage management

**Second Opinion:** 

°CICERO

Medium Green

PT SMI has issued the first Green Bond in Indonesia amounting Rp 500 bio (~USD 0.04 bio) and allocated 100% of the proceeds from the issuance to the projects that meet the requirements on PT SMI's Green Bond Framework.

#### Allocation of Proceeds and the Estimated Environmental Impact 2020

	Project Name	Proceeds Allocation	GHG Emission Avoided (ton CO2e)	Sustainable Development Goals (SDGs)	Energy Savings (TJ)	Energy Produced (MWh)	Renewable Energy Capacity Added (MW)
Renewable Energy	Mini Hydro Tunggang Bengkulu*	12.6%	59,568	7 HESTER FOR PARTIES AND PARTI	-	73,000	10.0
Renewak	Mini Hydro Lubuk Gadang	23.7%	48,924		-	58,803	7.5
Clean Transportation	Light Rail Transit (LRT) Jabodebek*	63.7%	40,852	1 TOMAN STREET, STREET	2,641	-	-
		100.0%	149,344		2,641	131,803	17.5

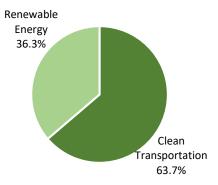
#### **Climate Change Category**

Mitigation	
100%	

#### **Financing Type**



#### **Sector Distribution**



<sup>\*</sup>Targeted impact





## Thank You,

## PT Sarana Multi Infrastruktur (Persero)

Sahid Sudirman Center, Lantai 48

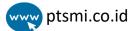
Jl. Jenderal Sudirman No. 86

Jakarta 10220, Indonesia

Telepon : (62-21) 8082 5288 (hunting)

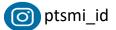
Faksimile : (62-21) 8082 5258

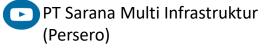
Surel : corporatesecretary@ptsmi.co.id













## **Corporate Awards and Recognitions**



#### **Financial and Operational Performance**

- ▶ "Best Sustainability Report" Special Award ADFIAP Awards 2020
- ► Gold Rank For The 2019 Sustainability Report Asia Sustainability Reporting Rating (ASRRAT) 2020
- Certificate of Merit for Outstanding Business Sustainability
   Achievement Karlsruhe Sustainable Finance Awards 2020
- "Outstanding Sustainable Project Financing to recognize success in financing Water Supply Project", The Karlsruhe Sustainable Finance Award, 2019
- EXCELLENT Financial Performance Award for 5 Consecutive Years (2015 – 2019) – Infobank SoE Award 2020
- Award for "Sukuk Mudharabah Berkelanjutan I SMI Tahap I Tahun 2018 Seri A" – Investor Magz at Investor best Sharia Award 2020
- \* "The Best SOE 2019" SOE under MoF", Investor Magazine
- "3rd Winner of Debtor with The Best Performance 2019 in SOE Loans Category", KPPN KI
- Mudarabah Deal of the Year for 2019 IFN Awards 2019
- "Best Inaugural Green Bond in Southeast Asia 2018", 12th Annual Alpha Southeast Asia Deal & Solution Awards 2018
- SOE with a "Excellent" Financial Performance in 2017, 9th Infobank BUMN Awards, 2018
- ► Golden trophy for "Excellent" Financial Performance in 5 years (2012 -2016) Infobank SoE Award 2017
- "The Best Bond Issuance in 2017 in Financial Sector Category", Investor Magazine
- "3rd Winner of Listed Financial Institution", Annual Report Award (ARA) 2017
- ▶ Top 10 Employers of Choice 2015 Hay Group & SWA Magz 2015
- Umbulan PPP as "Project Finance of The Year" (2014) from 7th Global Infrastructure Leadership Forum in New York, AS

#### Marketing, Branding, and Innovation

- Merit Award The Outstanding Development Project Awards, Category 4. Infrastructure Development for "Blended Finance for Rehabilitation & Reconstruction Program After Natural Disaster" - ADFIAP Awards 2020
- "2020 Selected Projects: Regional Economic Recovery Program", Paris Peace Forum
- ▶ Popular Financial Service Company for Publication Activity Strategy 2020 – WartaEkonomi Magz
- "Indonesian Best Companies in Creating Leaders From Within 2019", Financial Institution Category, SWA Magazine
- One of the winners "Indonesian Green Company Award 2019", SWA Magazine
- "The Best Brand Communication", BUMN Branding and Marketing Award 2018
- "Asia's Most Influential Companies", 2018, MORS Group, Singapura
- Best Innovation in Sustainable Financial Products and Services, The Karlsruhe Sustainable Finance Awards, 2018
- "The Best CEO BUMN Corporate Reputation Development", BUMN Branding and Marketing Award 2018
- ► Infrastructure Innovation Award (Proyek Umbulan), CMO Asia, 2017
- ▶ The Best CMO Branding & Marketing BUMN 2017, 5<sup>th</sup> BUMN Branding & Marketing Award 2017, BUMN Track Magazine
- "Special Mention for Accelerating Infrastructure
   Development", Indonesia Appreciation for SOE 2017, Warta Ekonomi
- ► The Best Corporate Communication 2016 BUMN Branding and Marketing Award 2016
- ► Silver Winner of Corporate Communication 2017, BUMN Branding & Marketing Award 2017

#### Risk

- ▶ Obtained Certification ISO 37001: 2016 Anti Bribery Management System in Des 2020
- ▶ TOP GRC 2020 4 STAR (from 5 star for Best) TOP Business News Magz, KNKG & team
- ▶ Merit Award "Category 9: Unit Risk and Compliance Manager (URCM), ADFIAP Awards 2019
- "ASEAN Risk Award 2019", Public Initiative (Green Bond) category
- Runner Up Category of "Public Risk", Asean Risk Award 2017

#### **CSR**

- "TOP CSR Awards 2020" for company and "TOP Leader on CSR Commitment 2020" for CEO, Top Business Magazine
- Merit Award The Outstanding Development Project
   Awards, Category 10. Corporate Social Responsibility for "
   Eye Health Examination for 6,000 Elementary Students"
   - ADFIAP Awards 2020
- Merit Award The Outstanding Development Project
   Awards, Category 8. Financial Inclusion for "Desa Bakti Untuk Negeri 2 (DBUN 2)" ADFIAP Awards 2020
- "TOP CSR 2018 on Infrastructure Financing Sector", "TOP CSR 2018 on Pendidikan-Perahu Pustaka", and "TOP Leader on CSR Commitment 2018", TOP CSR Awards 2018, BusinessNews Indonesia Magazine

## **Risk Management**



		Risk Management Implementation Quality					
		Strong Satisfactory Fair Marginal Unsatisfa					
	Low						
	Low to Moderate						
Inherent Risk	Moderate		Q3'20 Q4'	20			
MSK	Moderate to High						
	High						

The composite risk profile for Q4 – 2020 was Low to Moderate, consistent with the previous period Q3-2020.